

Product Name	Comments	SKU	Quantity	Unit List Price (Euro)	Total List Price (Euro)	Discount	Total (Euro)
AeroScout T2 Tag							
AeroScout T2 Tag	Includes 1/2AA Lithium battery	BWH3000	450	€ 60	€ 27.000	0%	€ 27.000
AeroScout T3 Tag							
AeroScout T3 Tag with single mounting flange	Includes battery, 2 call buttons and tamper proof switch. Includes one mounting flange for screws or strap.	TAG-3000-F1	50	€ 69	€ 3.450	0%	€ 3.450
Tag Management Suite							
Tag Management Suite - Europe	Includes Tag Activator, Tag Manager Software and 110/220v to 5v adapter	BWH-1000-02-TA-E	1	€ 1.375	€ 1.375	0%	€ 1.375
AeroScout Exciter							
AeroScout EX3200 Compact Exciter	Indoor Compact Exciter (up to 3m range), Ethernet interface and PoE, 12VDC	EX-3200	12	€ 459	€ 5.508	0%	€ 5.508
AeroScout Engine							
AeroScout Engine RSSI - Base License for 2500 Tags	Base license for first 2500 tags	ENG-3000-B	1	€ 18.334	€ 18.334	0%	€ 18.334
AeroScout MobileView							
MobileView license includes API's and first license for one Gateway.							
AeroScout MobileView - 500 Tag License Pack	Incremental license pack for 500 tags	MVS-3000-L500R	1	€ 73.334	€ 73.334	0%	€ 73.334
					Total List Price (Euro):		Total After Discount (Euro):
TOTAL:					€ 129.001		€ 129.001

Quotation Terms & Conditions:

The Quotation is valid for 30 days.
 All prices are in Euro and exclude VAT or taxes if applicable.
 Any Purchase Order must include a valid PO number, bill-to and ship-to address, contact name and telephone number.
 Payment terms: 20% on PO. Remaining 80% on shipment - net 30 days. Services invoiced as delivered - net 30 days.
 Terms of shipment: Ex-Factory at AeroScout's operations center in Israel.
 EDK or orders of less than \$10,000 are paid in full prior to shipment.
 Additional Discount is not applied on Travel & Expenses and on Service & Maintenance

Support & Maintenance Agreement

AeroScout provides an annual support & maintenance agreement as detailed in the Support & Maintenance line item in the quote.
 Any discount on service & maintenance is applicable only for first year.
 The total list price of the annual maintenance is the price that shall be paid on an annual basis to AeroScout.
 AeroScout partners charge 18% of the list price to the end customer for standard support, and 22% of list price for premium support..

Spare parts

AeroScout recommends the following spare parts for this installation:

Product Name	Comments	SKU	Quantity	Unit List Price (Euro)	Total List Price (Euro)	Discount	Total (Euro)

Notes

- Physical installation including mounting, electric wiring, network cabling, power supply etc. will be performed by the customer's installation and engineering team, according to the guidelines from AeroScout engineers
- Number of Location Receivers/Access Points/Exciters is an estimate that needs to be confirmed during the site survey.
- MobileView software licenses do not include server hardware, operating systems or database licenses (except when sold as part of pre-installed EDKs).